



KAPULE

Primary NAICS: 423210 DUNS: 03-761-3292 CAGE: 8VT08

Kapule LLC is a government contracting entity based in Honolulu, Hawai'i. Its parent organization, Kapule Org, is a Native Hawaiian Organization (NHO) that operates as a non-profit community impact organization and is funded by the economic engines of Kapule LLC subsidiaries. Founded in May 2020 and run entirely by Native Hawaiians, the NHO is recognized by the Department of Defense under federal statutory authority as a Minority Owned Native Hawaiian Small Business and is certified by the U.S. Small Business Administration. Through the Kapule Organization, resources are effectively channeled back into the community, positively impacting and contributing to the welfare of the Native Hawaiian people and the broader population of Hawai'i.

What is an 8(a)?

An 8(a) designation refers to a business development program, administered by the U.S. Small Business Administration (SBA), that assists and provides opportunities for small businesses owned by socially or economically disadvantaged individuals. This program aims to enhance their access to government contracts and promote business development opportunities. Sole source up to \$4.5 million.

What is an NHO 8(a)?

Small businesses owned by Native entities, such as Native Hawaiian Organizations (NHOs), are eligible to participate in the SBA 8(a) program. These businesses receive special consideration for federal contracts, gaining access to resources and opportunities to enhance their growth and competitiveness. Profits generated from NHO 8(a) participants funnel back into Native Hawaiian communities rather than individual business owners. Sole source up to \$99 million.



FURNITURE FIXTURES & EQUIPMENT

- Modular Buildings
- High-Density Mobile Storage
- Vertical Carousel Storage
- Lockers
- Pallet Racks
- Office, Lounge and Executive Furniture
- Flooring



PLUMBING



SUBCONTRACTING



ELECTRICAL



REMOVAL & DISPOSAL

5% INDIAN INCENTIVE PROGRAM

The Indian Incentive Program allows eligible prime contractors to receive a rebate of 5% of the total amount subcontracted to Indian Organizations, Indian-Owned Economic Enterprise and Native Hawaiian Small Business Concerns.



(808)594-7081



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8(a) SOLE SOURCE/DIRECT AWARD CONTRACTS

Kapule LLC provides complete facility solutions tailored for government projects, encompassing interior design services, office furniture, fixtures and equipment (FF&E), initial outfitting, and project management.

Handling a spectrum of projects, ranging from expansive furniture, fixture, and equipment (FF&E) initiatives necessitating space planning, design, delivery coordination, installation, and project management, to projects involving plumbing and electrical support, we bring the expertise to execute tasks with the highest standards of professionalism, quality, and cost-effectiveness tailored to your project's needs.

Benefits

Quick Decisions: Awarding contracts typically takes just days.

Reduced Costs: Streamlined procurement process minimizes expenses.

Optimal Value: Direct negotiations secure the best deal.

Efficient Transition: Contract operations begin smoothly within 30-60 days.

Small Business Support: Agencies gain credit for promoting small business involvement.

Seamless Execution: Open negotiations ensure low-risk, effective execution.

Community Development: Profits are reinvested into Native Hawaiian communities (through the Kapule Organization), supporting initiatives in health, education, and cultural preservation

5 Easy Steps

The Small Business Administration (SBA) 8(a) Sole Source vehicle enables agencies to engage in direct buy contracts with certified contractors. As per FAR 19.805-1(b)(2) and 13 CFR 124.50(b), a Tribally-Owned 8(a) contractor, can accept Sole Source Awards up to \$22 million and \$100 million on DoD contracts.

- 1 Define the Project Scope:** Develop a statement of work, prepare a government estimate, and obtain the necessary funding for the project.
- 2 Select Kapule LLC for the Project:** Develop a statement of work, prepare a government estimate, and obtain the necessary funding for the project.
- 3 Submit an Offer Letter:** Prepare and Submit an Offer Letter to SBA Hawai'i District office's Lead Business Opportunity Specialist, Michael Youth at michael.youth@sba.gov.
- 4 Offer Letter Accepted:** SBA processes the Offer Letter and returns it to the contracting officer who submits the Statement of Work and Request for Proposal or Quotation to Kapule LLC. (SBA is the *prime* contractor and Kapule LLC is a *subcontractor* to the SBA)
- 5 Contract Awarded:** Kapule LLC submits the proposal which is evaluated and negotiated (if necessary) by the agency and the contract is awarded.





Offer Letter Requirements

- A description of the work to be performed
- The estimated period of performance
- The NAICS code that applies to the principal nature of the acquisition
- The anticipated dollar value of the requirement, including options, if any
- Any special restrictions or geographical limitations on the requirement
- The location of the work to be performed for construction procurements
- Any special capabilities or disciplines needed for contract performance
- The type of contract to be awarded, such as firm fixed price, cost reimbursement, or time and materials
- The acquisition history, if any, of the requirement, including specifically whether the requirement is a follow-on requirement, and whether any portion of the contract was previously performed by a small business outside of the 8(a) program
- The names and addresses of any small business contractors which have performed on this requirement during the previous 24 months
- A statement that prior to the offering no solicitation for the specific acquisition has been issued as a small business set-aside, or as a small disadvantaged business set-aside if applicable, and that no other public communication (such as a notice in the Commerce Business Daily) has been made showing the procuring activity's clear intent to use any of these means of procurement
- Identification of any specific Participant that the procuring activity contracting officer nominates for award of a sole source 8(a) contract, if appropriate, including a brief justification for the nomination, such as one of the following:
 1. The Participant, through its own efforts, marketed the requirement and caused it to be reserved for the 8(a) program
 2. The acquisition is a follow-on or renewal contract and the nominated concern is the incumbent
- Bonding requirements, if applicable
- Identification of all Participants which have expressed an interest in being considered for the acquisition
- Identification of all SBA field offices which have requested that the requirement be awarded through the 8(a) program
- A request, if appropriate, that a requirement whose estimated contract value is under the applicable competitive threshold be awarded as an 8(a) competitive contract
- A statement that the necessary justification and approval under the Federal Acquisition Regulation has occurred where a requirement whose estimated contract value exceeds \$22,000,000 is offered to SBA as a sole source requirement on behalf of a specific Participant
- Any other information that the procuring activity deems relevant or which SBA requests.

When a procuring activity contracting officer indicates his or her formal intent to award a procurement requirement, 13 CFR 124.502- 3 (c), as an 8(a) contract by submitting a written offering letter to SBA. The letter to SBA may be by electronic mail or by facsimile, as well as by mail or commercial delivery service.

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Submit an Offer Letter to:

Michael Youth
Lead Business Opportunity
Specialist
michael.youth@sba.gov
808.638.2326

U.S. Small Business Administration:

Hawaii District Office
500 Ala Moana Blvd., Suite
1-306
Honolulu, HI 96813



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EXPERIENCE

Joint Base Pearl Harbor - Hickam

Honolulu, HI
2022 to 2023
\$2.3 million

JBPHH/BLDG 393/2nd Floor/Supply

Oversaw the supply, project management, installation, and supervision of the overhaul for Building 393, the DLA supply warehouse at Joint Base Pearl Harbor - Hickam (JBPHH). This comprehensive one-year project involved the implementation of modular buildings, mobile pallet racking, Spacesaver mobiles, and vertical carousels, all designed to optimize operational efficiency and enhance fluidity for JBPHH's Shipyard operations

Hale Koa

Honolulu, HI
2023
\$300,000

Hale Koa/ITF/Finance/Accounting/Office Spaces

We undertook a comprehensive renovation project for Hale Koa's backroom offices in Waikiki, which encompassed their IT office, finance office, and accounting office. Our services included HVAC installation, procurement and assembly of furniture, flooring blinds installation, disposal of old materials, electrical work, and a range of other labor tasks. This project resulted in the complete transformation of these office spaces.

Schofield Barracks

Wahiawa, HI
2023
\$800,000

Schofield/Motorpool/303D OD BN (EOD)

We executed a two-year project to optimize the efficiency and security of their warehouse motor pool. Our contributions included the installation of wire cages, metal lockers, mobile Vidmar cabinet storage for small parts, and pallet racking to accommodate larger motor pool equipment. This transformation of the warehouse at Schofield Barracks enhanced operational efficiency and facility security.

Lemoore Naval Air Station

Lemoore, CA
2023
\$70,000

Lemoore/NASA/Airstrip/SSHO

Provided on-sight CHST/SSHO for the reconstruction of the Lemoore Naval Runway. Subcontractors to Insight Pacific

Joint Base Pearl Harbor - Hickam

Honolulu, HI
2022
\$462,000

JBPHH/BLDG 167/3rd Floor/Office Renovation

Building 167, 3rd Floor C2305 Office Renovation, PHNSY & IMF, JBPHH, HI N62478-18-D-4026. Design build FF&E project with NAVFAC and Insight Pacific. Provided turnkey solution for office space and warehouse storage which include but is not limited to project management, installation, design, punch list, warranty, etc.



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Kapule Organization (Native Hawaiian Organization)

Our Mission: “To empower people and to enhance organizations and communities in Hawai’i and beyond by strengthening their human capital sustainability.”



‘O KE KAHUNA MA MUA, MA HOPE KE KŪKULU

The foundation comes first, then you may build

Initiatives

- Provide on-going maritime experience for Hawai’i’s youth and young adults aboard a traditional Hawaiian sailing canoe at Paiko Beach, while instilling cultural values and sharing *mo’olelo* (stories) of that place.
- Establish a student education center at Kalauha’iha’i (Paiko Beach) with focus on sustainability education through the traditional Hawaiian saying, *he wa’a he maku, he moku he wa’a*, “a canoe is an island, an island is a canoe.”
- Christmas laptop drive for underprivileged youth during the pandemic, when schools were forced to switch to virtual modes of learning.

Contact

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Kapule LLC & Kapule Organization
(808) 594 - 7081
nick@kapulellc.com



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